

**CITY OF CAPE CORAL
REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE**

Requesting Department: Public Works – Fleet Services

Vendor Name: Rechtien International Trucks

Address: 2761 E. Edison Ave, Ft. Myers, FL 33916 Phone: 239-334-1000

Price: \$ 49,000 Fund and Account: ISF FLEET 516-30511-534120 Outside Services

Description of item to be procured:

Repair, parts and maintenance of International branded trucks and IC buses.

1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service:

They are the only authorized dealer for IC Buses, Navistar / International trucks, engine parts and service in Lee County.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

Sun State International, located in Sarasota, Florida, is the nearest authorized dealer for International trucks 96 miles 1-way. To transport equipment round trip would result in 4-man hours or/and approximately 200 miles if the equipment is drivable. If not, towing bills would equal approximately \$600.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

Fleet Services will continue to research vendors who can repair and maintain International/IC branded equipment within the City of Cape Coral area.

Fleet Manager's Signature: *AJ Forbes* Date: 10/31/2024

Public Works Director's Signature: *[Signature]* Date: 11/13/24

Approval: Procurement Manager *Wanda Roop* (not to exceed \$50,000.00) Date: 11/14/24

Approval: City Manager _____ (not to exceed \$100,000.00) Date: _____

Council authorization required if exceeding \$100,000.00



Navistar, Inc.
2701 Navistar Drive
Lisle, IL 60532 USA

Don Albrecht
Parts Sales Manager
Southeast Region - Navistar Inc.

September 20, 2024

To Whom It May Concern,

This letter is to inform all Parties that Rechten International Truck, with Facilities in the following locations:

2565 SR 84, Fort Lauderdale, Florida
7227 NW 74th Ave., Miami, Florida
3787 Interstate Park Rd., Riviera Beach, Florida
1699 N. US 1, Fort Pierce, Florida
2761 Edison Ave, Fort Myers, FL 33916

Is International Truck and Engine Corporation / Navistar Inc.'s only authorized Dealer for all International / Navistar related Trucks, Parts, Service, Sales and Warranty in the related counties throughout the State of Florida.

Please note that Navistar, Inc. does not sell any parts direct except to our International and IC Bus dealers with the exception of some FEDERAL MILITARY contracts.

Sincerely,

Don Albrecht

Don Albrecht
Parts Sales Manager; Southeast Region
Navistar Inc. / International Truck and Engine Corporation
C: 678.367.8211 don.albrecht@navistar.com



A **NAVISTAR** COMPANY